



# A.D. Nease Band Boosters, Inc.

## BUDGET VS. ACTUALS: 2017 - 2018 GENERAL BAND - FY18 P&L

May 2017 - April 2018

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
1000 General Band Revenue				
1001 Marching Dues	91,443.62	91,700.00	-256.38	99.72 %
1002 Concert Dues	7,148.75	12,000.00	-4,851.25	59.57 %
1003 Donated Student Funding	-15.00		-15.00	
1005 Sale of Prior Years Guard Costumes	598.16		598.16	
1010 Bank Interest Income	24.29		24.29	
1061 Guard Clinic Revenue	400.00	400.00	0.00	100.00 %
1200 Reimbursables Revenue				
1201 Dinkles Income	1,466.00	1,700.00	-234.00	86.24 %
1202 Concert Dresses Income		1,000.00	-1,000.00	
1203 Banquet Tickets Income		10,000.00	-10,000.00	
1204 Solo/Ensemble Fees Income		775.00	-775.00	
1205 Middle School Night Meal Tickets Income		1,000.00	-1,000.00	
1206 Senior Night Football Tickets Income	147.00		147.00	
1208 Field Guard Personal Items Revenue	2,953.00	1,000.00	1,953.00	295.30 %
1209 Marching Gloves Revenue	5.00	150.00	-145.00	3.33 %
1210 Senior Night Dinner Revenue	140.00		140.00	
<b>Total 1200 Reimbursables Revenue</b>	<b>4,711.00</b>	<b>15,625.00</b>	<b>-10,914.00</b>	<b>30.15 %</b>
1300 Merchandise Income				
1301 Merchandise Sales Income	2,782.05	4,000.00	-1,217.95	69.55 %
<b>Total 1300 Merchandise Income</b>	<b>2,782.05</b>	<b>4,000.00</b>	<b>-1,217.95</b>	<b>69.55 %</b>
1400 Instruments & Equipment Rental Income				
1401 Marching Band Instrument Rental Fee	4,200.00	3,000.00	1,200.00	140.00 %
1402 Concert Band Instrument Rental Fee	2,268.96	3,000.00	-731.04	75.63 %
<b>Total 1400 Instruments &amp; Equipment Rental Income</b>	<b>6,468.96</b>	<b>6,000.00</b>	<b>468.96</b>	<b>107.82 %</b>
1500 Concessions Income				
1501 Concessions Sales Income	10,626.09	22,000.00	-11,373.91	48.30 %
<b>Total 1500 Concessions Income</b>	<b>10,626.09</b>	<b>22,000.00</b>	<b>-11,373.91</b>	<b>48.30 %</b>
1700 Fundraising (Band Account)	626.10		626.10	
1701 Car Wash Revenue	990.72	800.00	190.72	123.84 %
1702 Fall Mulch Fundraiser Sales	7,928.76	5,000.00	2,928.76	158.58 %
1703 Spring Mulch Fundraiser Sales	8,397.85	5,000.00	3,397.85	167.96 %
1704 Holiday Craft Fair Revenue		1,000.00	-1,000.00	
1705 Spring Event (Garage Sale/Car Show)		1,500.00	-1,500.00	
1706 Storefront Fundraising	2,504.64	2,250.00	254.64	111.32 %
1707 Corporate Matching Funds Income	1,718.85	1,500.00	218.85	114.59 %
1708 Food Sponsor Revenue		750.00	-750.00	
1709 Corporate Sponsorship Revenue	2,690.15		2,690.15	
1710 Individual Donations Revenue	588.43		588.43	
1711 Donated Store Gift Cards	75.00		75.00	
1712 Parking Spot Auction Revenue	600.00	500.00	100.00	120.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
1713 Athletics Golf-Cart Raffle Fundraiser	590.00		590.00	
1714 TPC Ticket Sales Revenue	200.00		200.00	
<b>Total 1700 Fundraising (Band Account)</b>	<b>26,910.50</b>	<b>18,300.00</b>	<b>8,610.50</b>	<b>147.05 %</b>
1800 Fundraising (Student Account)				
1801 Marchathon Fundraising Revenue	1,020.00	5,000.00	-3,980.00	20.40 %
1802 TPC Concessions Fundraising Revenue	2,575.00	1,500.00	1,075.00	171.67 %
1803 Candy Sales Revenue	2,625.00	7,000.00	-4,375.00	37.50 %
1805 Corporate Sponsorship - Season Ad Revenue	30.00	5,000.00	-4,970.00	0.60 %
<b>Total 1800 Fundraising (Student Account)</b>	<b>6,250.00</b>	<b>18,500.00</b>	<b>-12,250.00</b>	<b>33.78 %</b>
1900 Miscellaneous Income				
1901 Marching/Concert Carry-Over from Prior FY		5,877.53	-5,877.53	
1902 Marching Band Prop Sales	2,200.00	2,200.00	0.00	100.00 %
<b>Total 1900 Miscellaneous Income</b>	<b>2,200.00</b>	<b>8,077.53</b>	<b>-5,877.53</b>	<b>27.24 %</b>
<b>Total 1000 General Band Revenue</b>	<b>159,548.42</b>	<b>196,602.53</b>	<b>-37,054.11</b>	<b>81.15 %</b>
<b>Total Revenue</b>	<b>\$159,548.42</b>	<b>\$196,602.53</b>	<b>\$ -37,054.11</b>	<b>81.15 %</b>
GROSS PROFIT	<b>\$159,548.42</b>	<b>\$196,602.53</b>	<b>\$ -37,054.11</b>	<b>81.15 %</b>
Expenditures				
2000 General Band Expenses				
2001 Marching Gloves	485.40	500.00	-14.60	97.08 %
2002 Marching Bibs Expenditure		1,200.00	-1,200.00	
2003 Miscellaneous Uniform Expenditure	391.36	400.00	-8.64	97.84 %
2004 Show Shirts	2,007.75	1,100.00	907.75	182.52 %
2005 Field Guard Costumes Expenditure	4,287.00	5,500.00	-1,213.00	77.95 %
2006 Guard Costume Shipping Expenditure	168.00	150.00	18.00	112.00 %
2007 Pre-Game Meals Expenditure	4,117.69	9,500.00	-5,382.31	43.34 %
2008 Senior Night Dinner Expenditure	2,298.80	2,000.00	298.80	114.94 %
2009 Band Water Cooler Expense	1,130.35		1,130.35	
2010 Office/General Administrative Expenditures				
2011 Banking Fees		260.00	-260.00	
2012 UPS PO Box Expenditure	249.00	250.00	-1.00	99.60 %
2013 Website Expenditure	419.17	225.00	194.17	186.30 %
2014 Postage Expenditure	26.94	100.00	-73.06	26.94 %
2015 Administrative Supplies	135.10	150.00	-14.90	90.07 %
2016 QuickBooks Subscription	-28.29	430.00	-458.29	-6.58 %
<b>Total 2010 Office/General Administrative Expenditures</b>	<b>801.92</b>	<b>1,415.00</b>	<b>-613.08</b>	<b>56.67 %</b>
2020 Entrance Fees & Dues Expenditure				
2021 FMBC Entrance Fee	515.00	450.00	65.00	114.44 %
2022 Competition Entrance Fees	1,800.00	1,350.00	450.00	133.33 %
2023 Marching MPA	375.00	400.00	-25.00	93.75 %
2025 Association Dues	185.00	175.00	10.00	105.71 %
2026 Miscellaneous Dues & Subscriptions	519.50	500.00	19.50	103.90 %
2027 FMBC Finals Tickets for Band/Staff	200.00		200.00	
<b>Total 2020 Entrance Fees &amp; Dues Expenditure</b>	<b>3,594.50</b>	<b>2,875.00</b>	<b>719.50</b>	<b>125.03 %</b>
2030 Music Expenditure				
2031 Marching Music Expenditure	1,500.00	2,000.00	-500.00	75.00 %
2032 Marching Music Editing Expenditure	3,000.00	2,000.00	1,000.00	150.00 %
2033 Concert Music Expenditure	473.99	1,000.00	-526.01	47.40 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
2034 Music License Expenditure		500.00	-500.00	
<b>Total 2030 Music Expenditure</b>	<b>4,973.99</b>	<b>5,500.00</b>	<b>-526.01</b>	<b>90.44 %</b>
2040 Marching Show Expenditure				
2041 Field Maintenance Expenditure	620.00	500.00	120.00	124.00 %
2042 Marching Show Props	2,031.70	2,500.00	-468.30	81.27 %
2043 Marching Show Drill Expenditure	3,999.99	4,000.00	-0.01	100.00 %
2044 Field Guard Show Choreography Expenditure	2,050.00	1,500.00	550.00	136.67 %
<b>Total 2040 Marching Show Expenditure</b>	<b>8,701.69</b>	<b>8,500.00</b>	<b>201.69</b>	<b>102.37 %</b>
2050 Staff & Clinicians Expenditure				
2051 Staff Pay - Band Camp (August)	7,425.00	7,500.00	-75.00	99.00 %
2053 Staff Pay - Marching Season	9,525.00	9,500.00	25.00	100.26 %
2054 Staff Pay - Guest Clinician	1,500.00	1,500.00	0.00	100.00 %
2055 Staff Pay - Concert Staff/Substitute Teacher	321.00	1,500.00	-1,179.00	21.40 %
2056 Band Director - Summer Supplement	943.55	1,000.00	-56.45	94.36 %
2057 Director's Meeting Meals Expenditure	500.00	500.00	0.00	100.00 %
2058 Staff Pay - Guard Summer Rehearsals	1,000.00	1,000.00	0.00	100.00 %
2059 Staff Pay - Guard Band Camp August	2,750.00	2,750.00	0.00	100.00 %
2060 Staff Pay - Guard Marching Season	7,625.00	7,600.00	25.00	100.33 %
2061 Staff Pay - Guard Clinician Expenditure	900.00	900.00	0.00	100.00 %
<b>Total 2050 Staff &amp; Clinicians Expenditure</b>	<b>32,489.55</b>	<b>33,750.00</b>	<b>-1,260.45</b>	<b>96.27 %</b>
2070 Transportation Expenditure				
2070.17 2017 Competition Transportation Expenditure				
2072 Competition #2 Bus/Trailers/Gas (Leesburg)	2,434.29	1,580.00	854.29	154.07 %
2073 Competition #3 Bus/Trailers/Gas (Santa Fe)	1,663.85	2,050.00	-386.15	81.16 %
2074 Competition #4 Bus/Trailers/Gas (Oviedo)	1,966.34	1,550.00	416.34	126.86 %
2075 FBA Competition Bus/Trailers/Gas (Bartram Trail)	1,344.29	750.00	594.29	179.24 %
<b>Total 2070.17 2017 Competition Transportation Expenditure</b>	<b>7,408.77</b>	<b>5,930.00</b>	<b>1,478.77</b>	<b>124.94 %</b>
2075.1 Parade - Veteran's Day Bus/Trailers/Gas (St. Augustine)	434.43		434.43	
2076 State FMBC Bus/Trailers/Gas (Tampa, FL)	9,571.46	10,000.00	-428.54	95.71 %
2076.1 Rental Truck Expense - FMBC State	1,005.90		1,005.90	
2077.17 2017 Football Transportation Expenditure				
2077 Football Game #5 Bus/Trailers/Gas (Bartram Trail)	599.21	750.00	-150.79	79.89 %
2078 Football Game #1 Bus/Trailers/Gas (PV)	617.68	620.00	-2.32	99.63 %
2080 Football Game #3 Bus/Trailers/Gas (Matanzas)	992.11	1,030.00	-37.89	96.32 %
<b>Total 2077.17 2017 Football Transportation Expenditure</b>	<b>2,209.00</b>	<b>2,400.00</b>	<b>-191.00</b>	<b>92.04 %</b>
2082 State FMBC Bus Driver Hotel Expenditure		1,000.00	-1,000.00	
2083 Concert MPA District Bus/Trailers/Gas	290.39	650.00	-359.61	44.68 %
2084 Concert MPA State Bus/Trailers/Gas		1,300.00	-1,300.00	
2085 Miscellaneous Gasoline Expenditure		100.00	-100.00	
2086 Truck/Trailer Maintenance	702.76	2,000.00	-1,297.24	35.14 %
<b>Total 2070 Transportation Expenditure</b>	<b>21,622.71</b>	<b>23,380.00</b>	<b>-1,757.29</b>	<b>92.48 %</b>
2200 Reimbursables Expense				
2201 Dinkles Expense	1,372.00	1,700.00	-328.00	80.71 %
2202 Concert Dresses Expense		1,000.00	-1,000.00	
2203 Band Banquet Expense	7,634.55	10,000.00	-2,365.45	76.35 %
2204 Solo/Ensemble Fees Expense	723.00	775.00	-52.00	93.29 %
2204.1 All-State Band Audition Fees Expense	300.00		300.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
2205 Middle School Night Meal Ticket Expense		1,000.00	-1,000.00	
2206 Senior Night Football Ticket Expense	448.00	500.00	-52.00	89.60 %
2208 Field Guard Personal Items Expenditure	3,105.70	1,000.00	2,105.70	310.57 %
<b>Total 2200 Reimbursables Expense</b>	<b>13,583.25</b>	<b>15,975.00</b>	<b>-2,391.75</b>	<b>85.03 %</b>
2300 Merchandise Expenditures				
2301 Merchandise Sales Expense	783.50	2,000.00	-1,216.50	39.18 %
<b>Total 2300 Merchandise Expenditures</b>	<b>783.50</b>	<b>2,000.00</b>	<b>-1,216.50</b>	<b>39.18 %</b>
2400 Instruments & Equipment Expenditures				
2401 Instrument Purchase Expenditure	19,577.85	17,200.00	2,377.85	113.82 %
2402 Instrument Repair & Maintenance Expenditure		1,000.00	-1,000.00	
2403 Equipment Expenditures	6,604.13	6,000.00	604.13	110.07 %
2404 Equipment Repair & Maintenance Expenditure	12.76	1,000.00	-987.24	1.28 %
2405 Rifle Expenditure - Field Guard	148.00	150.00	-2.00	98.67 %
2406 Sabre Expenditure - Field Guard	718.75	735.00	-16.25	97.79 %
2407 Opener Flags Expenditure	1,255.60	1,500.00	-244.40	83.71 %
2408 Ballad Flags Expenditure	1,213.74	1,000.00	213.74	121.37 %
2409 Closer Flags Expenditure	980.73	1,500.00	-519.27	65.38 %
2410 Performance Tape Expenditure	20.00	150.00	-130.00	13.33 %
2411 Flag Tips Expenditure		150.00	-150.00	
2412 Flag Weights Expenditure		200.00	-200.00	
2413 Shipping (Guard Equipment)	11.33	20.00	-8.67	56.65 %
2414 Field Guard Makeup	538.98	550.00	-11.02	98.00 %
<b>Total 2400 Instruments &amp; Equipment Expenditures</b>	<b>31,081.87</b>	<b>31,155.00</b>	<b>-73.13</b>	<b>99.77 %</b>
2500 Concessions Expenditure				
2501 Concessions Sales Expenditure	4,531.74	12,000.00	-7,468.26	37.76 %
<b>Total 2500 Concessions Expenditure</b>	<b>4,531.74</b>	<b>12,000.00</b>	<b>-7,468.26</b>	<b>37.76 %</b>
2700 Fundraising Expenditure (Band Account)				
2702 Fall Mulch Fundraiser Expenditure	3,688.75	2,500.00	1,188.75	147.55 %
2703 Spring Mulch Fundraiser Expenditure	4,431.25	2,500.00	1,931.25	177.25 %
2705 Spring Event (Garage Sale/Car Show) Expenditure		250.00	-250.00	
<b>Total 2700 Fundraising Expenditure (Band Account)</b>	<b>8,120.00</b>	<b>5,250.00</b>	<b>2,870.00</b>	<b>154.67 %</b>
2800 Fundraising (Student Accounts) Expenditure				
2801 Marchathon Student Allocation Expenditure	920.00	5,000.00	-4,080.00	18.40 %
2802 TPC Student Allocation Expenditure	880.00	375.00	505.00	234.67 %
2803 Candy Fundraiser Expenditure	1,512.00	3,500.00	-1,988.00	43.20 %
2804 Candy Student Allocation Expenditure	1,041.96	3,500.00	-2,458.04	29.77 %
2805 Corporate Sponsorship - Season Ads Student Allocation Expenditure	-15.00	2,500.00	-2,515.00	-0.60 %
<b>Total 2800 Fundraising (Student Accounts) Expenditure</b>	<b>4,338.96</b>	<b>14,875.00</b>	<b>-10,536.04</b>	<b>29.17 %</b>
2900 Miscellaneous Expenditures				
2901 Senior Paw Print Painting Expenditure	212.86	300.00	-87.14	70.95 %
2902 Scholarship Award Money	1,000.00	2,000.00	-1,000.00	50.00 %
2903 Unpaid Dues (A/R) Expense		5,000.00	-5,000.00	
2904 Annual Carry-Over Expense		2,500.00	-2,500.00	
2905 A/P From Prior Year Expense		1,900.00	-1,900.00	
2906 Discounted Dues Expenditure	1,000.00	2,000.00	-1,000.00	50.00 %
<b>Total 2900 Miscellaneous Expenditures</b>	<b>2,212.86</b>	<b>13,700.00</b>	<b>-11,487.14</b>	<b>16.15 %</b>
<b>Total 2000 General Band Expenses</b>	<b>151,722.89</b>	<b>190,725.00</b>	<b>-39,002.11</b>	<b>79.55 %</b>

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total Expenditures</b>	<b>\$151,722.89</b>	<b>\$190,725.00</b>	<b>\$ -39,002.11</b>	<b>79.55 %</b>
NET OPERATING REVENUE	<b>\$7,825.53</b>	<b>\$5,877.53</b>	<b>\$1,948.00</b>	<b>133.14 %</b>
NET REVENUE	<b>\$7,825.53</b>	<b>\$5,877.53</b>	<b>\$1,948.00</b>	<b>133.14 %</b>

**Note**

FY2018 / May 1, 2017 - April 30, 2018